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Dear all

Prior to the end of the calendar year I would like to take this opportunity to provide a short report on developments on the Technology Park. The past two months have been very hectic, as I have met many people, learnt of the activities of a diverse range of organisations, and discovered the challenges associated with managing the Technology Park.

The following is a summary of just some of the activity and developments currently underway at UBTP:

Broadband Cabling Upgrade Greenhill Enterprise Centre

In response to feedback from tenants the following has been undertaken:

- Audit of existing infrastructure
- Specification developed to undertake infrastructure upgrade
- Project funds secured

This project work is currently 'at tender' with the intention to undertake during January. I am optimistic that the infrastructure upgrade will provide important gains for tenants and improve the market competitiveness of the Greenhill Enterprise Centre.

Conference Facility, Greenhill Enterprise Centre

In an endeavour to provide an enhanced service to patrons of the Conference Centre, the following new equipment has been ordered:

- Data projector (ceiling mounted)
- Public address system
- 'Smartboard'

It is anticipated that this equipment will be operational by January.

Footpaths in the Technology Park

As a result of discussions with the City of Ballarat, agreement has been reached for the immediate construction of a footpath on the south side of University Drive, from Geelong Road to the Greenhill Enterprise Centre. Advice has also been provided that a footpath will be constructed along the entire length of Enterprise Grove, between Rural Ambulance Victoria and the Greenhill Enterprise Centre. These are wonderful outcomes and will provide obvious benefits to pedestrians within the Park.



New Tenants in Greenhill Enterprise Centre

I would like to formally welcome the following new tenants who have recently taken up occupancy in the Greenhill Enterprise Centre:

Advanced VTOL Technologies

David Howe has signed a 12 month lease and occupies a single desk in Suite 14 (b). David undertakes a significant amount of contract work for the Australian Defence Force. The work relates to the development and enhancement of computer software that facilitates the landing of helicopters on ships at sea. Essentially the software is a decision support tool for helicopter pilots and other Defence personnel. Whilst David principally contracts with the ADF, he is also talking with other Defence organisations in other countries.

Ballarat District Nursing and Healthcare

The information technology arm of Ballarat District Nursing and Healthcare, Uniti and Uniti Solutions, has signed a two year lease on Suite 6. BDNH has for some years designed, developed and marketed a community care client management system to regional health providers across Victoria. At the current time the software product is licensed to approximately 120 health care agencies.

Internet Commerce Security Laboratory (ICSL)

The School of Information Technology and Mathematical Sciences has signed a lease (May of this year) for occupancy of Suite 9, in connection with the establishment and operation of the Internet Commerce Security Laboratory. It is expected that this Laboratory will commence operation within the next 8 weeks, contingent on the employment of a Director and engagement of PhD students.

I would encourage you to introduce yourself to the staff of the above organisations and assist them with their transition to the Park.

Technology Park Breakfasts > mark them in your diary!

As a result of a range of informal and positive feedback, the Technology Park Breakfasts will continue in 2008. I will organise and circulate a program for the first half of 2008 as soon as practicable and will endeavour to ensure that these events are stimulating and informative. The proposed dates for 2008 are:

February 19	March 18	April 15	May 20
June 17	July 15	August 19	September 16
October 21	November 18		



Marketing and Promotions

A number of actions are being pursued to enhance the immediate marketing and promotions with the Tech Park, including:

- The development of a new Tech Park brochure. It is intended that the new brochure will be larger than the current one in an attempt to reduce the number of other Technology Park 'flyers'
- The remodelling of the Tech Park website. There is a need to enhance the concept of dynamic technologies at work within the Park
- The creation of a range of audio/video data that might be employed through a range of media e.g. website, DVD, email

The immediate priority is to address the creation of a new brochure. It is expected that the final drafts will be produced by the end of this calendar year.

Official Opening of Global Innovation Centre

The State Minister for ICT, Theo Theophanous MP, will officially open the Global Innovation Centre in early 2008. Whilst the building was constructed approximately 4 years ago, it has never been officially opened. You may notice some painting, minor maintenance and related activity in the GIC over upcoming weeks!!!!

Christmas Break Up

An invitation is extended to you and your partner to attend the Technology Park Christmas Break Up to be held at the Greenhill Enterprise Centre on **Thursday, December 20, 5 pm to 7 pm**. Jennifer will provide more detail in relation to this event in the near future.

In conclusion, I would like to express my appreciation to all for the manner in which I have been welcomed into the Park. You can be assured that I will be doing my best to care for the interests of all as we move forward into 2008.

Mal Vallance

Director – Business Development